



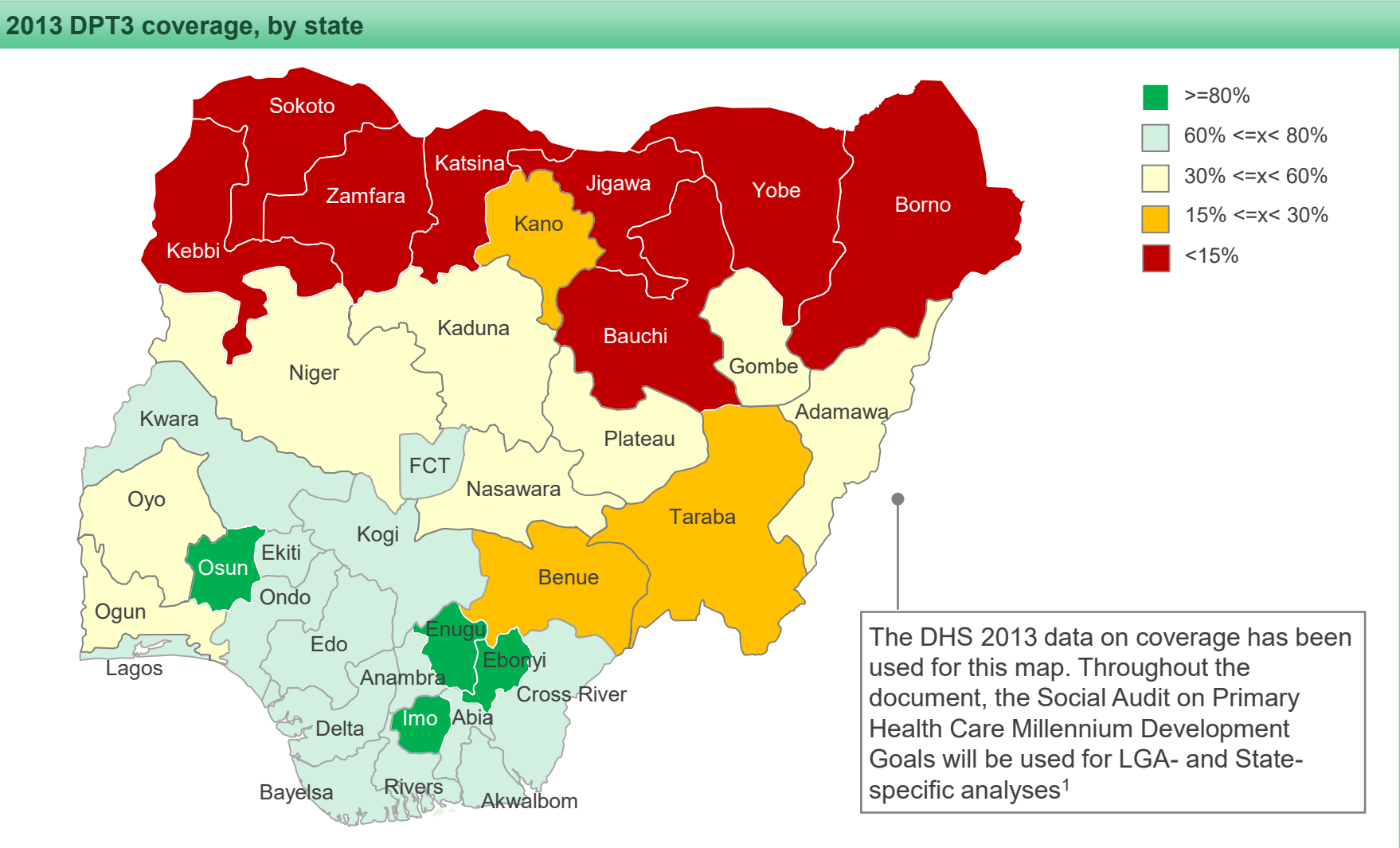
Sample Diagnostic Report

Executive Summary

Executive summary

- **State X** is among the **poor performing states** in terms of Immunisation coverage – **only 6.1% of children under the age of 1 are fully immunised**; 90% of LGAs in the state have less than 15% of full immunisation
- A **tripartite agreement** between Dangote Foundation, Bill & Melinda Gates Foundation, and the State government will be established with the objective of reaching a sustainable rate of 80% immunisation within the next three and a half years
 - Programme is **estimated to cost ~ NGN 797 million/year**, which the parties will split 30/70, 50/50, 15/85, 100/0 for Government and Dangote/Gates respectively over the coming 3 years, starting on July 1, XXXX
 - The **State Primary Healthcare Development Agency (SPHCDA) will set up a Basket Fund** with direct funding from the State and funding partners
- The partnership will address **different challenges** in terms of availability of resources, demand, and performance management that could increase the immunisation coverage in the state
- The state can increase immunisation by adjusting the usual 1-2-3- strategy in practice; otherwise, that strategy would only provide a 34% coverage
 - The **population distribution around facilities** should determine the type of immunisation sessions. A rural facility with high potential demand should leverage fixed, outreach, and mobile sessions, while an urban facility with high potential demand should focus on more frequent fixed sessions
- As part of **the agreement**, the state is recommended to open bank accounts for direct disbursements at 3 levels of government; set up working groups that will be in charge of implementation of the RI program; and complete yearly workplan for Routine Immunisation (RI)

State X is among the poor performing states in terms of immunisation, with less than 15% of children immunised

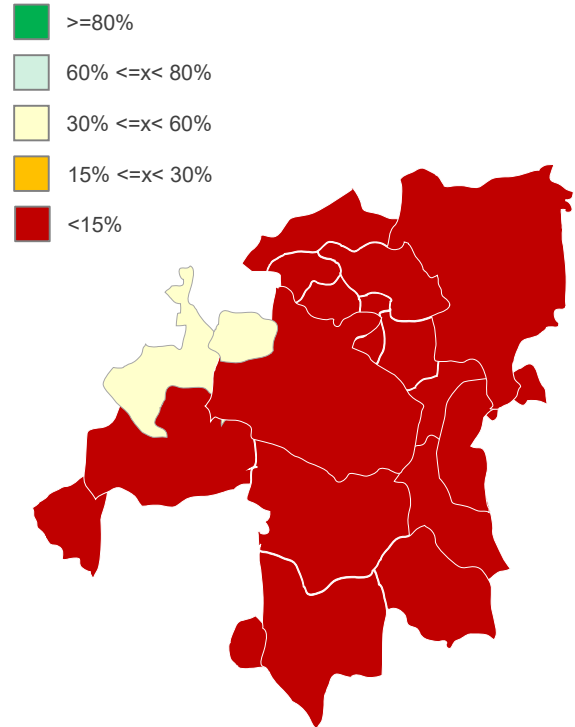


1 The numbers from these two data sources differ slightly

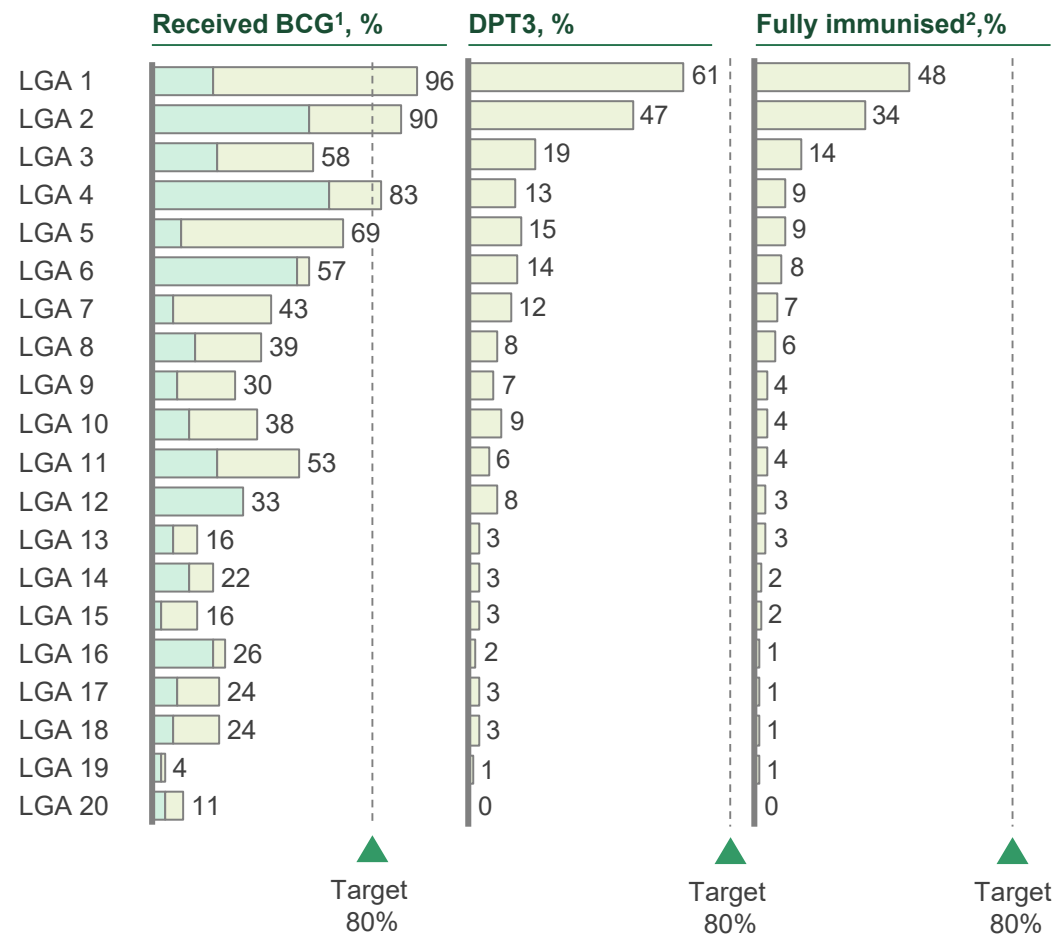
Except for 2 LGAs, coverage rates are below 15%

Women who delivered at HCF
BCG

Full immunisation coverage by LGA in State X¹



Reach and coverage rates by LGA



1 The percentage of women who delivered at a Health Care facilities is lower than the coverage of BCG but both indicators highly correlate with each other. The difference reflects the possible coverage of BCG done through RI

2 The fully immunised rate includes immunisation of BCG, DPT, Hep+B, YF, Measles and Polio drops

The State's RI program faces 5 main challenges to improve immunisation coverage

Description

1

Poor cool chain equipment

- 7 LGAs have no functioning storage while 9 LGAs fall between 16% and 100% below the required storage capacity for target population
- Only 30-50% of facilities receive their vaccine needs; those facilities with cold chain equipments need to visit the cold chain store of its LGA to pick up vaccines

2

Inadequate funding

- There is no predictable funding for the program on an annual basis
- There are no funds available at the health facility level
- The SPHCDA received N 1.6 billion for all activities in 2013; the state estimates N 5 billion are required to complete all their activities. Governor approved only N 2.4 billion
- Currently facilities receive N 3,000 (USD 18) per month to carry out RI activities

3

Poor supervision

- On average, healthcare facilities have only 1 supervision session per month instead of 3
- In interviews, immunisation team reported few consequences for underperforming and no incentives for good performance

4

Poor coverage

- Only 6.1% of children in the state obtain all vaccinations
- Under current demand patterns, the 1-2-3-strategy would only reach a coverage of 34%
- Changing to 1-4-3-strategy would significantly improve the situation, but without increasing the number of children per session and launching targeted mobile sessions, the 80% target would not be reached

5

Low demand

- Although more than 90% of mothers believe vaccination is worthwhile, more than 44% of children have not taken any vaccine at all
- There are different causes that explain why mother do not get their children vaccinated:
 - 40% is due to lack of information, 17% due to fear of side effects, 15% due to location of post being too far

Currently State X's RI program is based on a mix of fixed and outreach sessions that have reached a rate of ~6.1% full immunisation

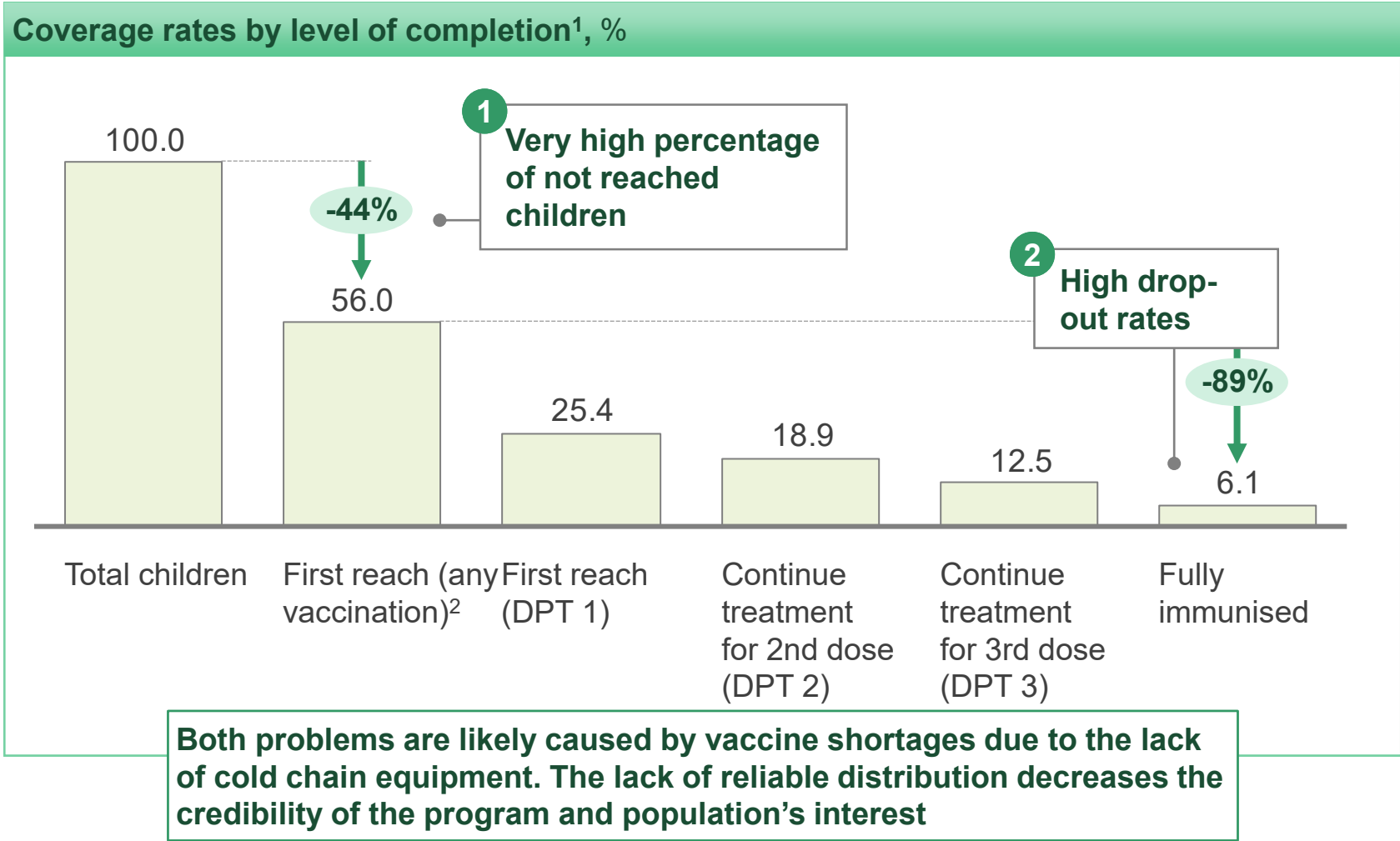
	Description of NPHCDA policy to achieve 80% coverage	Currently observed in State X ³							
Fixed session	<ul style="list-style-type: none">4 scheduled sessions per month at each health care facilityOffer routine immunisation for population within a 5 km distance of HCF	<ul style="list-style-type: none">843 facilities offer RI~3 sessions per month~5 children immunised per session	Fixed session, # <table><tr><th>Policy</th><th>Fixed session, #</th></tr><tr><td>NPHCDA policy</td><td>4</td></tr><tr><td>State X</td><td>3</td></tr></table>	Policy	Fixed session, #	NPHCDA policy	4	State X	3
Policy	Fixed session, #								
NPHCDA policy	4								
State X	3								
Outreach session	<ul style="list-style-type: none">2 scheduled outreach sessions per monthOffer routine immunisation to population between 5 and 10 km distance from the facility	<ul style="list-style-type: none">843 facilities offer RI¹~1 session per month~10 children immunised per session	Outreach session, # <table><tr><th>Policy</th><th>Outreach session, #</th></tr><tr><td>NPHCDA policy</td><td>2</td></tr><tr><td>State X</td><td>1</td></tr></table>	Policy	Outreach session, #	NPHCDA policy	2	State X	1
Policy	Outreach session, #								
NPHCDA policy	2								
State X	1								
Mobile session	<ul style="list-style-type: none">Mobile sessions organized according to needsOffer routine immunisation to population that is not in the catchment area of the HCF and that is at more than 10 km from the facility	<ul style="list-style-type: none">Not currently in place	Mobile session, # >0 as needed <table><tr><th>Policy</th><th>Mobile session, #</th></tr><tr><td>NPHCDA policy</td><td>>0 as needed</td></tr><tr><td>State X</td><td>0.0</td></tr></table>	Policy	Mobile session, #	NPHCDA policy	>0 as needed	State X	0.0
Policy	Mobile session, #								
NPHCDA policy	>0 as needed								
State X	0.0								

Current RI fully immunised rate is estimated at 6.1%²

1 All facilities offering fixed session claim to have outreach session however the national average shows that only 57% of the facilities offering RI have outreach sessions.

2 Estimated as the percentage of children who received all vaccines from DHS 2013

Low catchment and high drop-out rates are the key problems faced by the RI program



1 Data from DHS 2013, local figures are lower

2 From DHS 2013, rate of un-immunised children is 44%, therefore the rate of children that received at least 1 vaccination is 56%. BDG coverage rate is 26%

SOURCE: Nigeria Demographic and Health Survey, 2013

6

A strategy using multiple levers according to needs of the LGAs could be implemented in State X

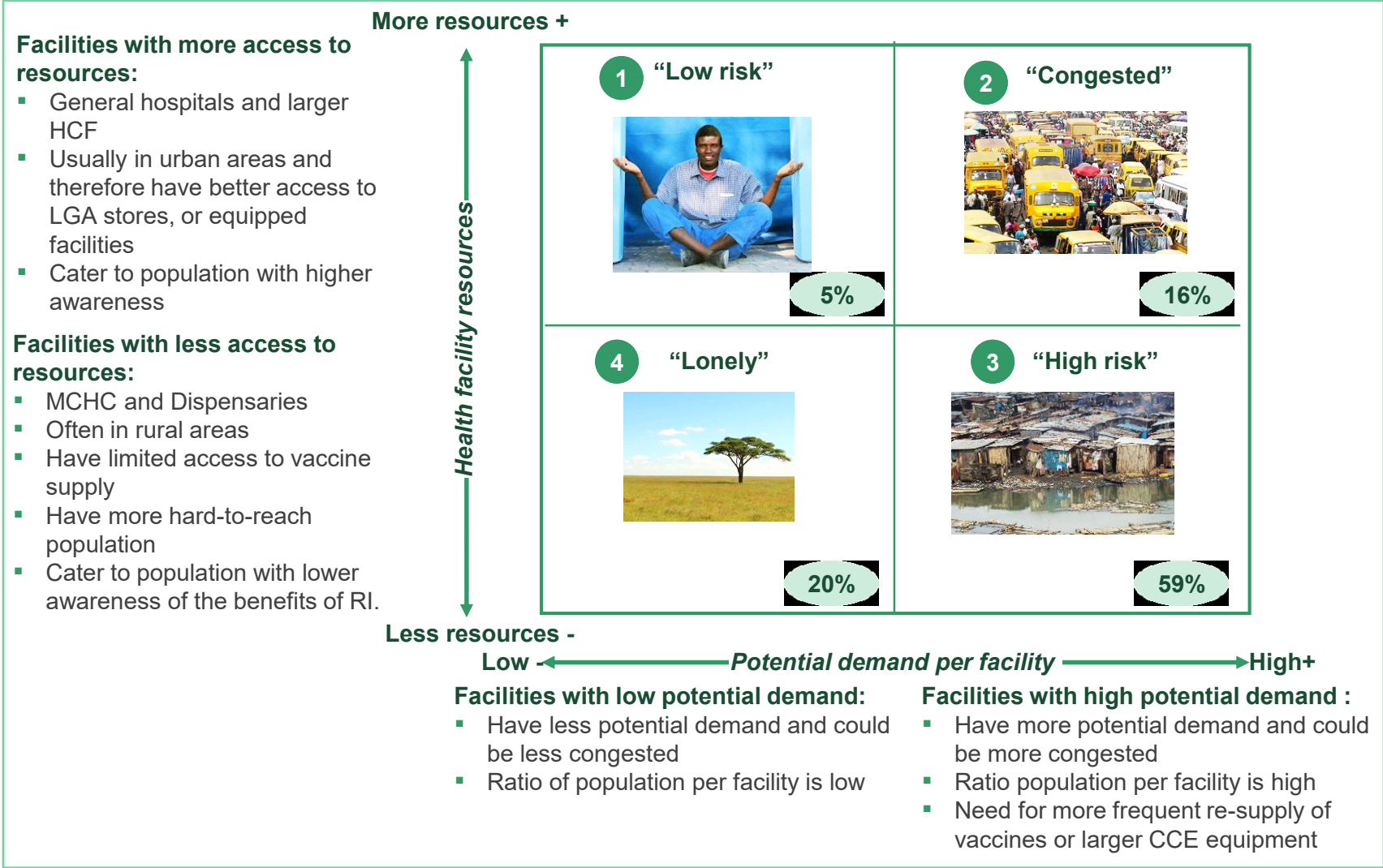
NOT EXHAUSTIVE

Ensure availability of timely services	1	➡	Increase number of fixed sessions and outreach sessions according to the characteristics of the facility and its population
	2	➡	Implement routine mobile sessions in selected LGAs to serve nomadic and other hard-to-reach communities
	3	➡	Increase the number of health care facilities offering RI
	4	➡	Expand number of CCE-equipped facilities from 89 to 323 to close storage gap and implement a push distribution model alongside a performance management dashboard
	5	➡	Implement scorecards at LGA level with key RI indicators Update them periodically and create accountability around results
Increase children/ session	6	➡	Develop communication programs to create awareness about the availability of the services provided. Strengthen the interactions between the community and healthcare facilities

In the future, the RI strategy could change according to the main characteristics of the health care facility

xx% % of facilities

Archetypes of health care facilities



Potential RI strategy guidelines by facility archetypes

RI strategy should be targeted to the archetype of the health care facility

Key challenges to address

Main focus of strategy

1
“Low risk”
(more
resources &
low potential
demand)

▪ Enough supply chain to cover needs

- Fixed: >2 per week
- Outreach: 3 per month
- Mobile: 0

**Always at least 2 fixe
sessions to set higher
expectations**

2
“Congested”
(more
resources &
high potential
demand)

▪ Higher probability of running out of supplies due to higher demand

- Poor supply chain could detriment
population’s interest

- Fixed: 4 per week
- Outreach: 3 per month
- Mobile: 0

**Focus on more fixed
sessions and less
focus on outreach
sessions**

3
“High Risk”
(less
resources &
high potential
demand)

▪ Low access to vaccine supply

- Higher probability of running out of
supplies due to higher demand
- Outreach sessions might require
additional staff members

- Fixed: 4 per week
- Outreach: 4 per month
- Mobile: 1 month

4
“Lonely”
(less
resources &
low potential
demand)

▪ Low access vaccine supply

▪ More hard to reach population

- Transportation is required to reach
remote settlements
- Outreach sessions might require
additional staff members

- Fixed: >2 per week
- Outreach: 4 per month
- Mobile: >1 per month

**Always at least 2 fixed
sessions to set higher
expectations and
more mobile sessions**

There are different issues with the current funding and financial flow processes, which must be addressed going forward

Main issues with funding and financial flows

1

Difficulties with fund disbursement



- **Non-recurrent funds require approval from Governor**
 - Once approval is completed, it **could take up to 7 months to receive the requested amount**
 - Funds for some activities (such as training) are then not requested because the slow disbursement system would not provide funds on time

2

Lack of clarity



- There is no budget line for RI in the XSPHCDA
 - There is **no clear visibility on total budget and total released funds for RI**
 - People at the **frontline** (HCFs) have no channel to raise concerns about funds received

3

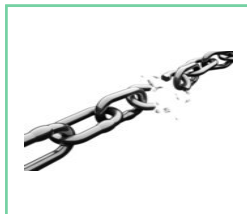
Insufficient fund allocation



- **RI spending per capita in State X is significantly lower** than the per capita spending on RI by **other countries**
 - Staff members have reported to use personal expenses to cover program's need, such as paying to pick up vaccines

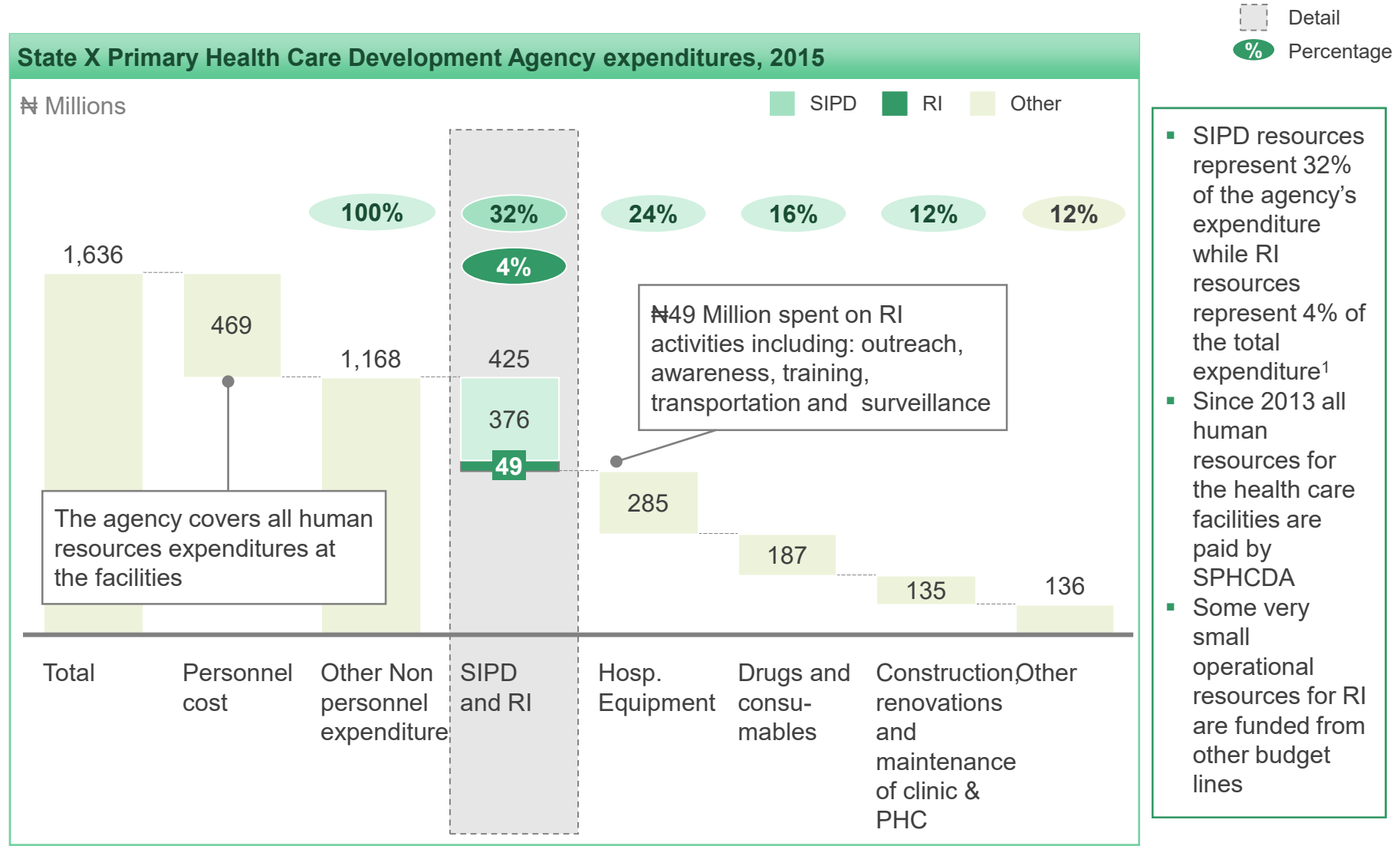
4

Weak tracking mechanism



- **There is no central tracking system of resources** allocated to RI
 - It is not possible to **track whether LGAs disburse budgeted funds** to PHCs
 - There is no consolidated information about how HCF spend the money

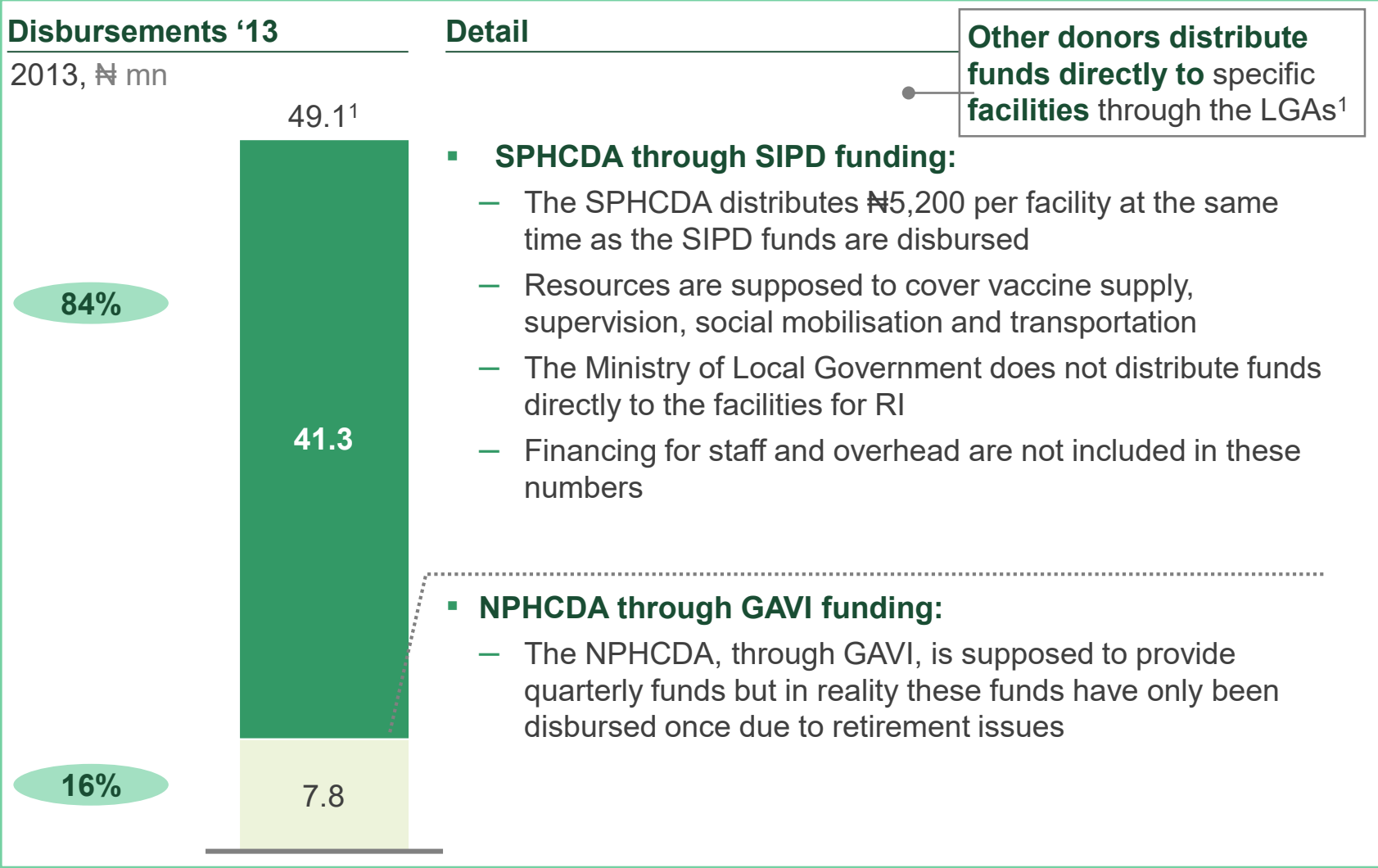
Out of the total SPHCDA expenditure, 4% is spent on RI activities¹



¹ Excluding personnel costs

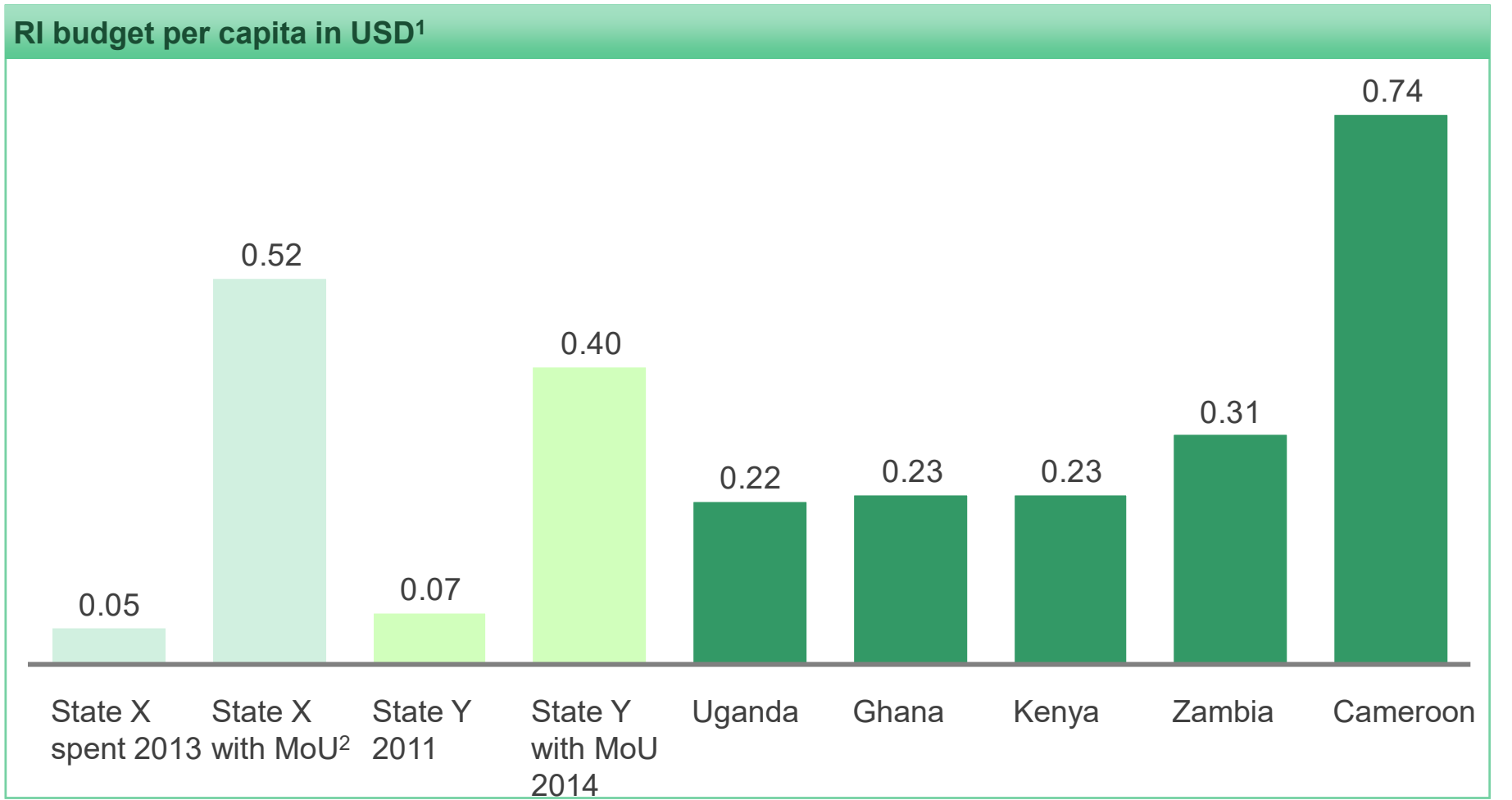
The SPHDCA is the largest funding source for RI and accounts for ~84% of current expenditures

% Percentage



1 UNICEF distributed ₦ 12 million in 2013 directly to 5 LGAs





Current RI expenditure per capita in State X is significantly lower than the per capita expenditure on RI by other countries



1 Assumes 1 USD = 155 NGN
2 Assumes only OPEX costs for State X

Initiatives to address the challenges

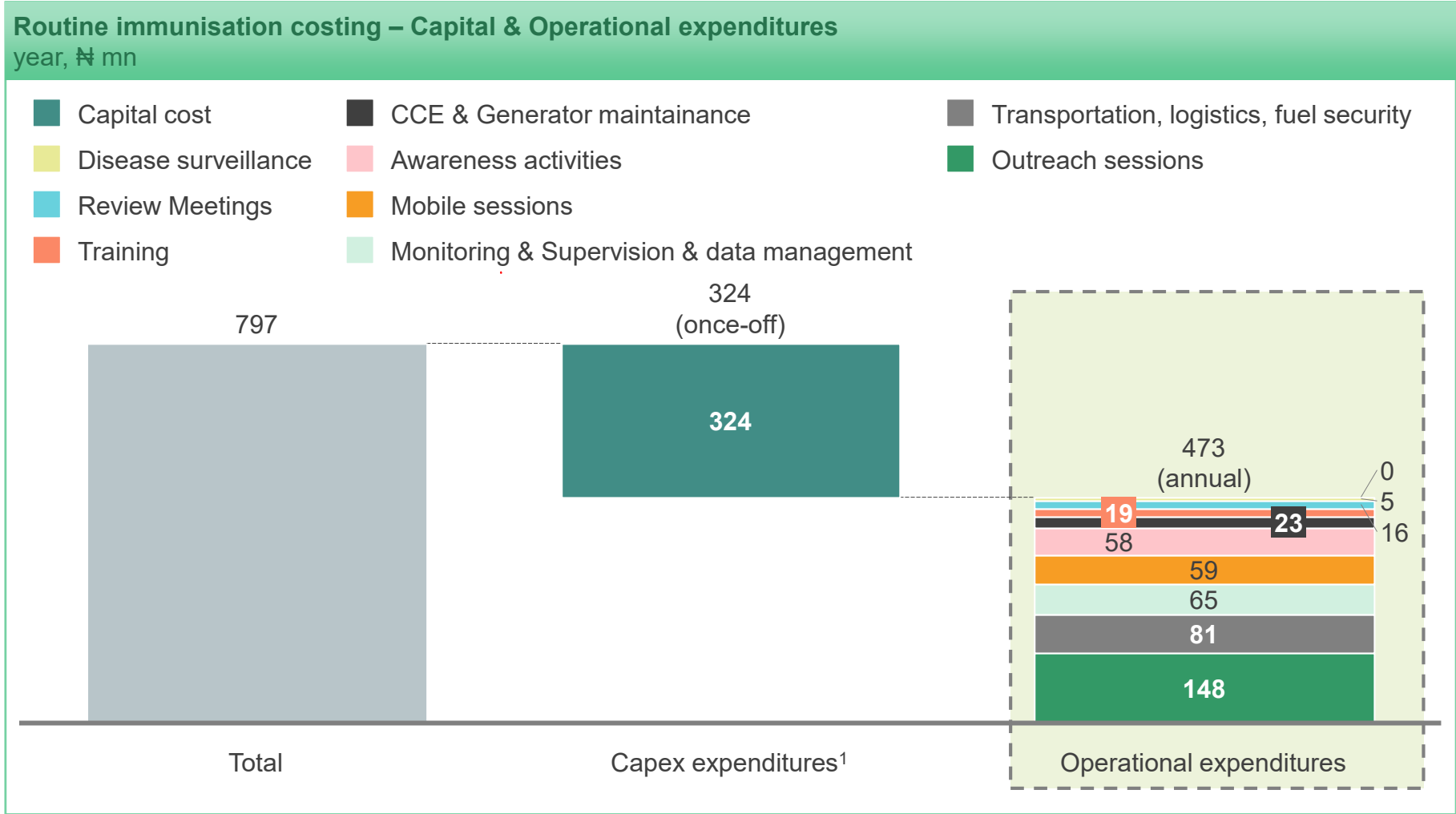
Initiatives

A Difficulties with fund disbursement		<ul style="list-style-type: none">▪ Distribute funds directly to facilities and LGAs through bank accounts▪ Disburse fix amount every month to facilities and LGA with resources linked to pre-specified activities related to RI
B Lack of clarity		<ul style="list-style-type: none">▪ Create a dedicated budget line for RI on SPHCDA budget to increase transparency on funding▪ Make full annual approved RI budget available at the beginning of the year
C Insufficient fund allocation		<ul style="list-style-type: none">▪ Increase RI spending per child <1 year from 0.05 to 0.52 USD
D Weak tracking mechanism		<ul style="list-style-type: none">▪ Distribute funds directly to facilities and LGAs through bank accounts▪ Attach proofs and receipts to all major expenditures▪ Verify spending by recurrent supervision activities▪ Implement regular audits at all levels

Base scenario estimates suggest that State X would require ~\$797m to reach RI coverage target of >80%

PRELIMINARY

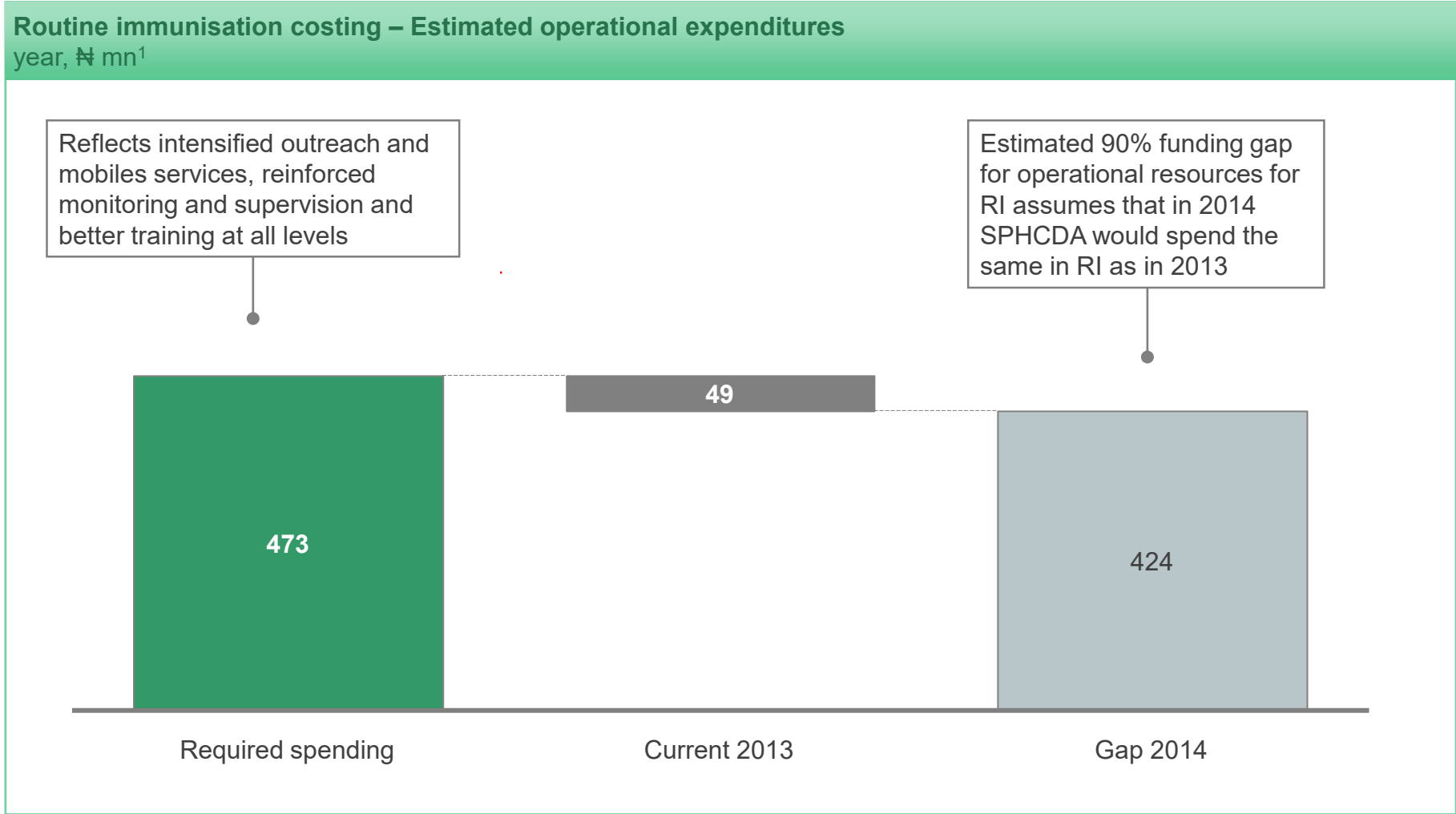
Deep dive



¹ Excludes costs of vaccines as provided by NPHCDA, includes vehicles, CCE, generators, infrastructure upgrades to facilities, data management equipment

For operating expenses, base scenario suggest that State X would require additional ~\$ 473 million

PRELIMINARY



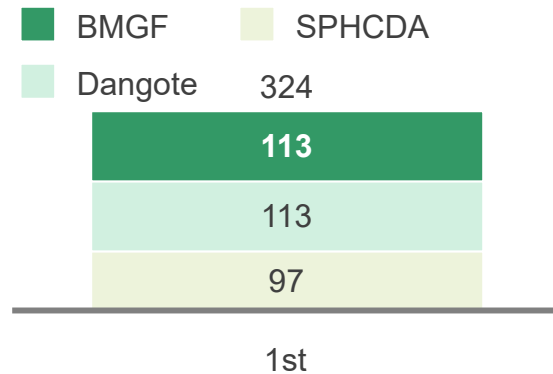
Capex will be fully covered in the first disbursement while the donors contribution in opex will be faced out after the third disbursement

Description

Capital cost

- All capex is distributed among the 3 partners under a 35%, 35%, 30% during the first year of the MOU

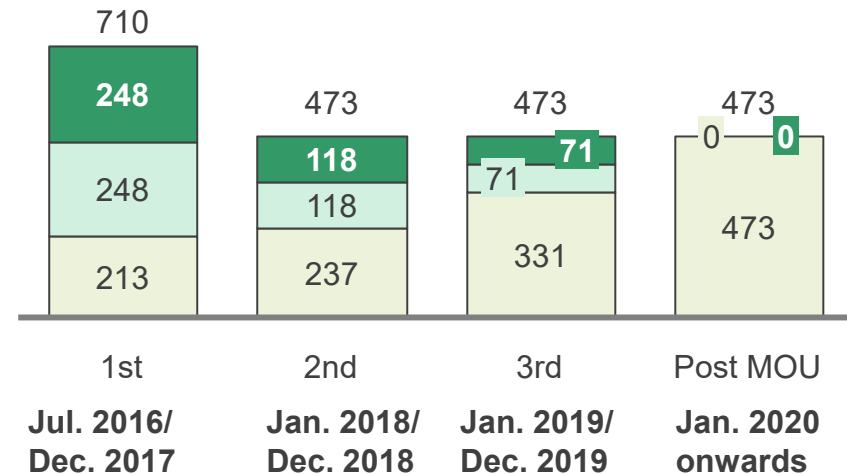
Capex contributions, Mn Naira



Operating cost

- **1st disbursement covers 18 months** – July 2014 to December 2015
- **2nd disbursement covers 12 months** until December 2016
- **3rd disbursement cover 12 months¹**
- With this option, resources for 18 months are up fronted in the first disbursement
- The tri part agreement extends to the end of 2017

Opex contributions, Mn Naira



1 Tri-part funding will cover 42 months instead of 36 in order to fund all 2017

2 Real numbers, operational expenditure does not consider inflation

Description

Program period	<ul style="list-style-type: none"> Effective from July 1, XXXX (or date of signing) to 31 December XXXY
Governance, leadership, and management support	<ul style="list-style-type: none"> The RI implementation will be overseen by the State Immunisation Task Force (SITF), which is chaired by His Excellency, the Deputy Governor <ul style="list-style-type: none"> Mr. Dangote will attend at least 2 meetings per year in person or via VC Mr. Gates will attend at least 2 meetings per year each in person or via VC A state routine immunisation working group, chaired by the Executive Chairman of the SPHCDA board will serve as the technical body for the SITF The RI program will be managed by a qualified Dep. Dir. immunisation and SIO under the SPHCDA
Funding and financial management	<ul style="list-style-type: none"> Program is estimated to cost ~ N 797 million/year. Dangote/Gates and State X will respectively contribute 30/70, 50/50, 70/30, 100/0 over 3 and a half years The SPHCDA will establish a “Basket Fund” and an annual budget line for immunisation in the SPHCDA budget A new system with direct disbursement of predetermined amounts via bank accounts to all levels in the system will be implemented. Withdrawal of funds will require signatures from the officer in charge (OIC) at the LGA and HCF levels to ensure accountability Financial oversight will consist of supervision of activities; accounting spotchecks, provision of receipts at LGA, zonal and central levels, recording of activities by communities and OICs at HCF level <ul style="list-style-type: none"> Accountability boards will be used at a state, LGA, and facility level to register money received, withdrawals, and expenses. Those boards should be located in visible places
Operations	<ul style="list-style-type: none"> The SPHCDA will run the operations of the program It is recommended for the program to have a strategic and operational plan to implement routine immunisation, manage HR, and ensure a functional cold chain
Data management	<ul style="list-style-type: none"> The SPHCDA will ensure timely and accurate data and will produce monthly reports to be shared widely

The implementation of the MOU will require stakeholders to take specific roles and responsibilities

Details in next page

Stakeholders	Roles & responsibilities	Frequency of meetings
<div>State immunisation Task Force (polio + Routine immunisation)</div> <div>Funding partners (Dangote Foundation & BMGF)</div>	<div>The current State immunisation Task Force for polio should include the analysis of Routine immunisation activities</div> <ul style="list-style-type: none">Provides overall strategic guidanceOversee overall implementation of polio and RI programResolves escalated risks and issues <div>Approves significant cost, schedule and scope changes for projects</div> <div>Approves milestone completions</div>	<ul style="list-style-type: none">Monthly meetings with governor and full immunisation Task Force <div>Every six months, funding partners will attend the State immunisation Task Force meeting (in person or VC)<ul style="list-style-type: none">Mr. Gates will attend twice a yearMr. Dangote will attend twice a year</div>
<div>The SPHCDA</div>	<ul style="list-style-type: none">Accountable for the implementation of the MOU and the Routine immunisation programDay-to-day management of projects, including planning, execution and managementDetermines what gets escalatedOversee prioritization and sequencing of projects across different working teams	<ul style="list-style-type: none">Weekly meetings of the working groups



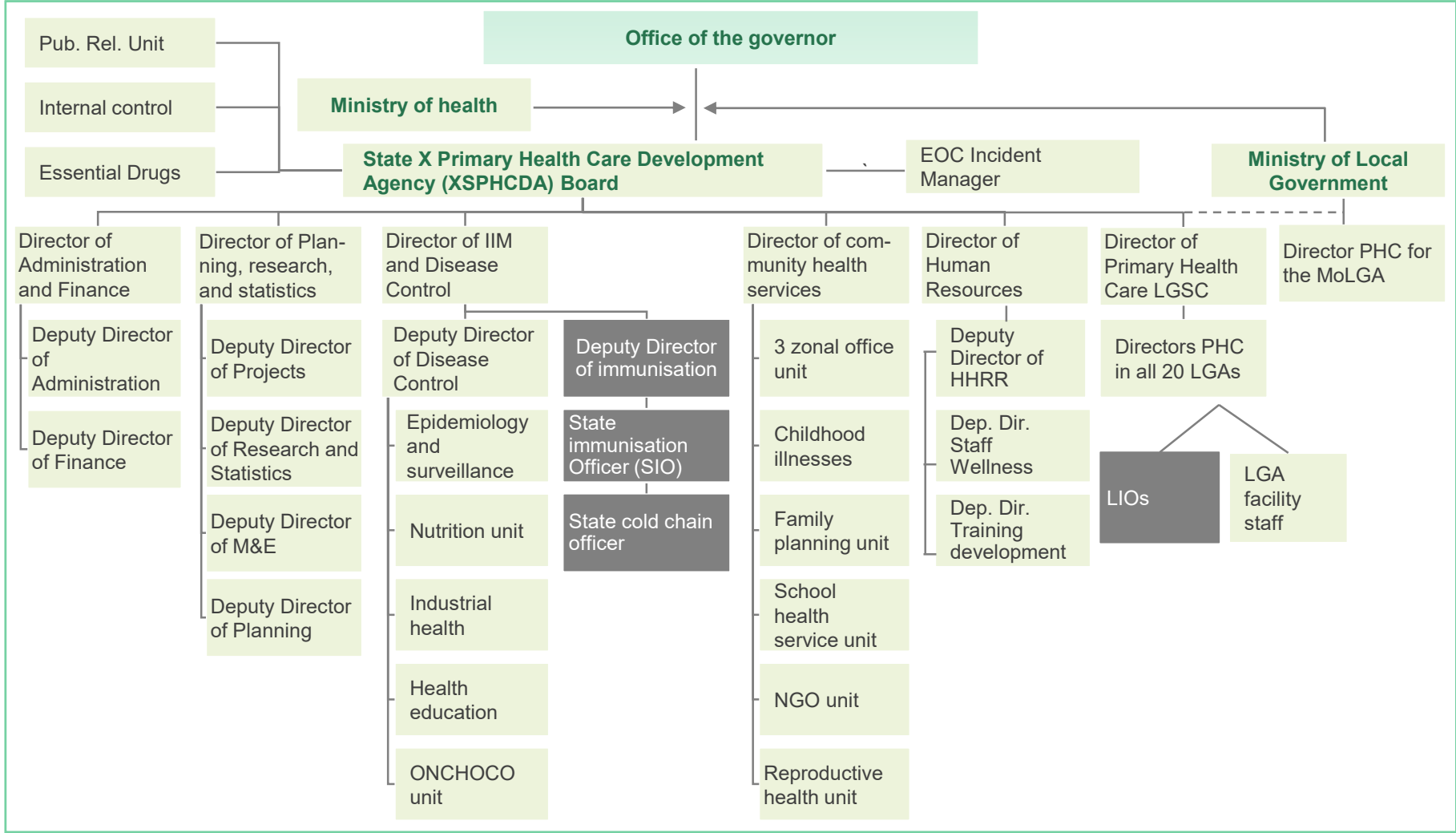
Timelines for the next year

	2016						2017													
Activity	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Direct disbursement banking system operational																				
Form working teams																				
Launch 3 zonal offices																				
Cold chain equipment and logistics assessment																				
Directors HCF and LIOs transferred to the SPHCDA																				
SPHCDA establishes a pooled, basket fund for RI																				
State X submits grant applications to BMGF & Dangote																				
Define RI yearly work plan																				
Key program indicators and baseline data agreed by SITF																				
MOU signed																				
BMGF/ Dangote grant funding disbursed to State X																				
Government contribution to basket fund																				
Staff re-orientation and CCE/ training																				
Monthly SITF meeting																				
State Task Force meeting, incl. Dangote/Gates																				
Annual RI financial audit																				
General auditing																				

Back-up

All the Routine immunisation staff is under the umbrella of the Primary Health Care Development Agency¹

■ Elements related to RI



¹ The current structure results from a reorganization that was implemented in 2013

Although the new structure moved almost all PHC staff under the agency, there are still some challenges

1

There is no direct reporting line from zonal officers and Directors of PHC at each LGA

- ✓ The Zone Units should be reactivated
- ✓ The zonal officer should sit at the zone, not at the capital LGA
- ✓ The zonal officer will be in charge of Directors of PHC for each LGA, the zonal office staff, and zonal cold chain coordinator

2

The **directors of PHC at each LGA** (20) and the **LIOs** are still **paid by the Ministry of Local Government**

- ✓ All employees under the SPHCDA should be paid by the Agency to reinforce accountability (except DAF and internal control)